



Karl Wagenhoffer Joins Reach Systems, Inc.

[FOR IMMEDIATE RELEASE]



Oakland, CA - August 20, 2008 - Reach Systems announces the addition of Karl Wagenhoffer, who joins the company as the Western Regional Sales Manager. Karl will manage the 13 western states based out of Sacramento, CA.

Karl began his career in the security industry 20 years ago at Radionics, a manufacturer of electronic security, as a Regional Sales Manager. Since then, he has worked at Bosch in Fairport, NY where he was responsible for increasing sales by 32%, and most recently at Digital Monitoring Products (DMP) in Springfield, MO, where he earned awards for both top regional sales and highest percentage growth for the four of the five years he was employed at DMP.

With Karl's commitment to building strong client relationships and serving the security industry, this latest appointment further strengthens the Reach sales team and adds to the cadre of talent at Reach.

"Managed Access is the future of access control and we are thrilled to bring yet another talented individual on board our growing sales team. Through Karl's trusted relationships in the western region, Reach is looking forward to building a profitable partnership with dealers and central stations by providing a total managed access control solution for their customers" says Glenn Forrester, CEO.

About Reach Systems:

The Reach Access Control System and ReachNet™ web-hosted software platform represent a critical industry turning point in the way access control services are provided. Integrators and their Central Stations use security solutions from Reach to provide value-added managed services and monitoring for their clients – earning recurring revenue while building lifelong customer relationships.

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